

Background Information Request

To: _____ **Company:** _____ **Fax:** _____
Email: _____ **Mobile:** _____ **Phone:** _____

Hi, to make best use of your time with HydForce, please complete this page and email it back within 24 hours. With thanks ... And *have a great day.*

What type of business are you in? (e.g. manufacturing, retail, etc) _____

What specific products or services do you provide? _____

How many staff do you employ?	TOTAL:		HYDRAULICS RELATED STAFF:	
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What is your approx. annual purchase of Hydraulics Components? (tick one)	Up to \$2,000		\$2k - \$5k		\$5k - \$10k	
	\$10k - \$20k		\$20k - \$50k		\$50k - \$100k	
	\$100k - \$250k		\$250k - \$500		Over \$500k	

Please rank your 5 biggest hydraulics frustrations from the choices below; (1 = most frustrating, etc)

	1. Hydraulics component/s are regularly failing or of insufficient quality or duty
	2. We can't get useful information from supplier as to how to upgrade at low cost
	3. We don't fully understand why we get regular hydraulic breakdowns on our products
	4. Fitters regularly assemble or fit hydraulics wrongly
	5. Assembly and fitting of hydraulics' regularly slows our production.
	6. Fitters regularly turnover and have to be re-trained
	7. We need to significantly reduce the costs of assembling and installing our hydraulics
	8. The Hydraulics system on our product is regularly causing us headaches
	9. Every time we redevelop our product we get headaches trying to get the hydraulics right.
	10. We are always looking for improvements to our hydraulics to achieve competitive advantage in our market
	11. We find it hard to source good design and development support for our specialised product or industry
	12. We have to purchase the best quality parts but it's costing us a fortune and reduces our competitiveness in the market.
	13. Our current suppliers regularly provide the wrong parts or assemblies holding up production
	14. Other:

If you had one wish for your hydraulics in the next 90 days, what would it be?

Factory 2/9 Fuji Cres,
MORNINGTON, VIC 3931

Free call: 1300 730 198

T: 03 5976 0885

F: 03 5976 3895

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[E: sales@hydpower.com.au](mailto:sales@hydpower.com.au)

Who, other than yourself is involved in the decision making process within your business?

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Please briefly describe what you'd really like in these areas:

Supply/Supplier:

Product & System Support:

Development Support:

Design Support:

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Thanks for your time... Please FAX back to us on +613 9796 4652 ASAP or Email: sales@hydforce.com.

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