THE HYDPOWER CHALLENGE - YOUR GAUGE TO SUCCESS



We understand and fully appreciate that changing suppliers or starting a business relationship with a new company can be risky. We also know that it takes a leap of faith from both sides to start a new relationship and have the confidence to make it work

Being mindful of these important factors - We are a Hydraulics company that is willing to 'Pay It Forward' to you by way of making your relationship with us as simple and as risk free as possible.

The **HYD**POWER Challenge Program is a no cost, compelling, no strings, risk free initiative designed for you to experience and evaluate a hydraulic partnership that induces outstanding value and relieves stress.

If you answer yes to any, many, or all of the questions in the green box, then **The HYDPOWER Challenge Program** could be just what your business needs!

Too good to be true? No, we have a proven track record from decades of hands on hydraulic engineering and component sourcing experience. **The HYDPOWER Challenge Program** lets you do one of two things.

Firstly, if we are unable to find areas of improvement with your hydraulics systems, you receive \$1,000 instore credit to purchase Australia's best hydraulic components from us.

DO YOU WANT YOUR HYDRAULICS PARTNER TO:

- \chi Lower your Costs
- ★ Save you Time
- ★ Improve Performance
- Deliver Improved Efficiency and Power Savings
- 欶 Improve Systems Reliability
- \chi Extend Component Durability and Life
- Help Propel your Brand and Business to New Competitive Heights
- Mitigate your Business Risks
- rovide Hassle-Free Warranties and Guarantees

YES? Then the HYDPOWER
Challenge Program is just
what you need

Secondly, when **HYD**POWER does find areas of improvement & the new components are installed (with your agreement) we will prove to you with our gauges and test equipment the improved efficiency, performance, durability and/or reliability. Only then, shall you pay for such components after clear and indisputable evidence of improvement has been provided.

In either scenario, you have absolutely nothing to lose and everything to gain. Hundreds of long-standing customers are those who first trialled us through the **HYD**POWER **Challenge!**



HOW DOES IT WORK?

We want you to challenge us to find improvements in your hydraulic systems overall performance, functionality, efficiency, reliability and reduce your costs without compromise

- We decide together on the scope of work and you sign up for The HYDPOWER Challenge Program based on your needs.
- We go to work on your challenge, conducting a free hydraulics systems audit and report (\$2,997 value), to identify scope for improvement in any of the following aspects - Performance, Functionality, Efficiency, Reliability, and Cost Optimization
- If we don't find any significant scope to reduce cost or improve performance, HYDPOWER shall give you \$1,000 in store credit (you win) that you can use to purchase our industry leading components, in the future!
- 4. When we do find scope to lower your costs and/or improve performance in our audit, you win again, for we share the following findings with you
 - Key findings and rationale from audit
 - Risk assessment outline
 - Recommended component change requirement
- 5. You agree to install recommended components, without paying up front!
- 6. **HYD**POWER supplies the recommended components
- 7. You pay only after **HYDPOWER** clearly proves improved operational performance or you return components free of charge

HYDPOWER continues to work with you after discussing audit report to:

- Provide ongoing support after testing, to build/service hydraulic systems for your future
- Review and specify changes of hose end fittings, adaptors, hose type, size and plumbing layout. To ensure full compatibility with your revised hydraulic systems
- Provide itemized cost structure of all components used to build your revised hydraulics systems, to help you price compare
- Provide training to your staff, familiarising them with best practices when it comes to installation, commissioning and maintaining hydraulic systems
- Provide access to our online training resources & tools, to help upskill your staff with critical hydraulics training

*Audit valued at up to \$2997.00 if carried out in isolation FOC when included in The HYDPOWER Challenge

WHAT HAPPENS NEXT?

Once the identification process or audit is complete and we have assimilated our findings, we will share these with you.

We will:

- Highlight our key findings and rationale
- Outline any risk assessment present
- Specify any component change requirements
- With your agreement, procure the required components and arrange a time to supply new items at no cost to you (you only pay after successful testing and operation)
- Once the testing is complete, we would work with you on any roll out plans for future builds/customer machines etc

With the HYDPOWER Challenge, you have everything to gain and nothing to lose. We conduct a FREE (\$2,997 value) hydraulics audit or identify several areas of improvement in your hydraulics systems, then proving the audit with an installation of hydraulics components, only requiring you to pay after testing, when improved performance can be clearly proved, as predicted in our audit.

BUT WAIT THERE'S EVEN MORE ...

Once we've taken a look at the physical aspects of your system, we will then switch our attention to the cost of your current hydraulic components.

Using the information we have from the audit, we will supply you with costs for the components (or kits) that you use to build your products.

All we ask in return is that you tell us how we compare against your current providers.

If we can help, we will. No risk or cost to you.

IN SUMMARY

We believe this is a compelling challenge and one that we would encourage you to accept due to its risk free & value added nature.

HYDPOWER is more than just a supplier & can deliver superb overall value to your business.

With our Industry leading 24-month component warranty & the hydraulic expertise we possess, we are the logical choice of a service & supply partner.

The HYDPOWER Challenge Program: Notes, Terms and Conditions

- The HYDPOWER challenge program is best suited for hydraulic machine manufacturers
- This is strictly a business to business offer only
- The HYDPOWER challenge program is not open to resellers
- Qualifying customers must have a monthly hydraulic component spend of \$10k or up
- The HYDPOWER challenge program requires assessment to qualify for participation
- HYDPOWER reserves the right to refuse any challenge if deemed unsuitable
- · HYDPOWER promises to carry out the HYDPOWER challenge program audit at a time and date convenient to you



THE HYDPOWER SUCCESS FORMULA



Completion

With everything in place, we are now able to implement everything we have agreed via a steady roll out process. Our team will make the discussions a reality.



Implementation

With everything in place, we are now able to implement everything we have agreed via a steady roll out process. Our team will make the discussions a reality.



Planning

With commercial terms agreed, we will develop a delivery program that best suits your business & production schedule. On demand, weekly, monthly, the choice is yours.



Discussion

We will discuss our findings with you. If acceptable, we will procure any new items at our cost and install them with your team.



Feedback

We will document our findings on your products and highlight where we can find:

• Cost savings • Performance Improvements • Power savings



Discovery

We encourage you to tell us about your business & your products. From here we can start to look in a little more detail into the hydraulic components that make up your products

Then enjoy our Reward Program & First Class Service & Support



contact the **HYD**POWER team today

P: 1300 730 198 | (03) 5975 0885

E: sales@hydpower.com.au

w: hydpower.com.au

A: 2/9 Fuji Cres, Mornington, Vic, 3931